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Proposal Evaluation
Conducted Energy Weapons, Less Lethal Equipment, and Related Accessories RFP #070726 - Page 1 of 2

	Possible Points	Axon Enterprises	Byrna Technologies, Inc.	Central Knox	Compliant Technologies, LLC	Evolve Range Solutions, LLC
Conformance to RFP Requirements	**Pass/Fail**	PASS	PASS			PASS
Financial Viability and Marketplace Success	**50**	44	43			32
Ability to Sell and Deliver Solutions	**150**	132	126			100
Marketing Plan	**100**	84	85			77
Value Added Attributes	**100**	85	80			75
Depth and Breadth of Offered Solutions	**200**	169	162			109
Pricing	**400**	320	309			276
Total Points	**1,000**	834	804			669
Rank Order		1	3			9

	Possible Points	Federal Eastern International, LLC	G T Distributors, Inc.	Industrial Strength Industries, LLC	Jonahs Enterprises, Inc.	L.N. Curtis & Sons
Conformance to RFP Requirements	**Pass/Fail**	**PASS**	**PASS**		**PASS**	**PASS**
Financial Viability and Marketplace Success	**50**	43	40		33	43
Ability to Sell and Deliver Solutions	**150**	126	124		101	122
Marketing Plan	**100**	83	76		75	80
Value Added Attributes	**100**	75	62		79	78
Depth and Breadth of Offered Solutions	**200**	161	131		126	164
Pricing	**400**	309	251		278	279
Total Points	**1,000**	796	684		691	765
Rank Order		4	8		7	5

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	Possible Points	Pancakes and Powder, LLC	Proforce Marketing, Inc.	United Tactical Systems, LLC
Conformance to RFP Requirements	**Pass/Fail**	**PASS**	**PASS**	**PASS**
Financial Viability and Marketplace Success	**50**	31	43	36
Ability to Sell and Deliver Solutions	**150**	90	119	118
Marketing Plan	**100**	63	76	85
Value Added Attributes	**100**	66	70	82
Depth and Breadth of Offered Solutions	**200**	113	146	161
Pricing	**400**	241	298	331
Total Points	**1,000**	603	751	812
Rank Order		**10**	**6**	**2**

Initials: DS FR _____ DS SD _____ Initial MV _____ Initial MC _____